

## To Whom It May Concern:

It has been a privilege working alongside Raymond Hearn for the past four years while performing several golf course renovations at Metedeconk National Golf Club. Ray's renovation work at our club is a great example of how to modernize a golf course while respecting the original (Robert Trent Jones Sr.) design.

Ray began this process at Metedeconk with bunker renovations, recommending improved infrastructure and drainage through Better Billy Bunker installation, slight elevation adjustments and improved drainage outlets. He restored the jagged bunker edges, "capes and bays," RTJ Sr. was known for, through his renovation design. Ray also understood the importance of maintaining our golf course routing while improving shot value and providing members and guests with additional angles and options. He achieved this through slight bunker placement adjustments, improving grass lines, widening approaches and the addition of several bent grass runoffs and collection areas.

Ray is now working his magic as we begin our first phase of the tee renovation project. He is including many design elements seen in RTJ Sr.'s work such as runway tees. When completed, we will not only have an enhanced look, but we will also have improved irrigation, drainage, and turf conditions.

Throughout all, Ray continues to be the consummate professional and the membership is very pleased with his commitment to our projects. He works closely with our contractors to keep our projects on time and on budget. He is always available to discuss new ideas or answer any questions. Ray exudes all qualities necessary to enhance each facet of golf course design and architecture.

I highly recommend Raymond Hearn's services to prospective clubs. Please do not hesitate to contact me if you would like to discuss Ray's work further or visit our property to see the quality of his work firsthand.

All the best,

Derek Kopp, PGA General Manager Metedeconk National Golf Club