

**RE:** Ray Hearn

Raymond Hearn Golf Course Designs, Inc.

To Whom It May Concern,

As a Certified Builder and Charter Member of the GCBAA, I have had the pleasure knowing and working with Ray Hearn over the past twenty years on numerous golf construction projects throughout the country.

Under Ray's leadership and guidance, each project team becomes a family with one unified goal: the most successful project possible. Ray is a friend and advocate, but remains firm and demanding as the situation dictates.

Without question, the level of thought and detail Ray puts into his plans and specifications reaches beyond any architect in the industry. Whether it is a sketch, greens detail or full plan set, the thoroughness of Ray's work eliminates any guesswork during estimating or construction. This attention to detail has saved his clients countless thousands of dollars over the years.

Without hesitation, I recommend Ray as your architect of choice.

Sincerely,

RYAN INCORPORATED CENTRAL

Steven T. Ganong

Senior Contract Administrator

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